

Monthly Sales Tax Comparison

Sales Month	Month Paid to Town	2019	2020	2021	2022
January	March	\$ 61,482	\$ 99,049	\$ 107,443	\$ 105,772
February	April	\$ 64,355	\$ 82,669	\$ 91,583	\$ 100,297
March	May	\$ 94,095	\$ 69,914	\$ 102,238	\$ 138,458
April	June	\$ 86,307	\$ 98,921	\$ 117,911	\$ 125,019
May	July	\$ 91,584	\$ 94,217	\$ 141,141	\$ 138,071
June	August	\$ 143,286	\$ 122,786	\$ 164,490	\$ 170,562
July	September	\$ 146,652	\$ 129,765	\$ 179,054	\$ 194,782
August	October	\$ 133,288	\$ 129,117	\$ 178,910	\$ 189,817
September	November	\$ 160,464	\$ 117,283	\$ 159,385	\$ 207,068
October	December	\$ 110,947	\$ 103,382	\$ 144,897	\$ 144,321
November	January	\$ 109,861	\$ 105,551	\$ 129,429	\$ 131,610
December	February	\$ 116,443	\$ 110,374	\$ 126,987	\$ 125,682
TOTAL		\$ 1,318,764	\$ 1,263,027	\$ 1,643,468	\$ 1,771,460

Preliminary estimate

2022 Year End Sales Tax Numbers

- 2022 receipts were up approximately 7.8% (\$128,000) from 2021
 - Note: The revenue received in November included a larger amount of prior year tax, penalties, and interest
- The Town accrued the sales tax received in January and February back to the 2022 fiscal year since this revenue was for 2022 sales
- The last quarter of sales tax receipts started to show a slow down in growth from 2021
 - This trend will continue to be monitored carefully as we enter 2023

**Town of Lyons
2022 Sales Tax
Local Businesses vs. Non-Local Businesses**

Sales Month	Month Paid to Town	Total Sales Tax*	Local	Non Local
January	March	\$ 105,772	49%	51%
February	April	\$ 100,297	52%	48%
March	May	\$ 138,458	54%	46%
April	June	\$ 125,019	55%	45%
May	July	\$ 138,071	57%	43%
June	August	\$ 170,562	58%	42%
July	September	\$ 194,782	66%	34%
August	October	\$ 189,817	62%	38%
September	November	\$ 207,068	64%	36%
October	December	\$ 144,321	55%	45%
November	January	\$ 131,610	49%	51%
December	February	\$ 125,682	52%	48%

*Total sales tax includes taxes collected from retail marijuana

Preliminary estimate

This table illustrates the approximate percentage of sales tax generated by local businesses vs. non-local businesses. The sales tax amount also includes the taxes collected on retail marijuana that are paid directly to the State and to the Town of Lyons.

Approximately 52% of the sales tax revenue received for sales in the month of December can be attributed to local businesses. Keep in mind that this amount is still a preliminary estimate. This percentage tends to fluctuate seasonally due to the summer sales tax months, including revenue generated through local festivals and weddings which contribute to the higher local sales tax percentages during those timeframes.

Monthly Sales Tax Comparison
2019 - 2022

