

One Way, Inc.
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10/8/2019



3.1 Unit Based Pricing [Revised]

Proposed Price Option #1 : 100% Cost Increase (One Way owns bins) Trash w/ wkly Recycle (No Compost)

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$9.80	\$13.80	\$23.60
64 Gallons	\$19.60	\$27.60	\$47.20
96 Gallons	\$29.40	\$41.40	\$70.80

Proposed Price Option#1 : 100% Cost Increase (One Way owns bins) Trash w/ biwkly Recycle (No Compost)

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$7.40	\$13.80	\$21.20
64 Gallons	\$14.80	\$27.60	\$42.40
96 Gallons	\$22.20	\$41.40	\$63.60

Proposed Price Option#1 : 100% Cost Increase (One Way owns bins) Trash w/ biwkly Recycle & Compost

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$9.80	\$13.80	\$23.60
64 Gallons	\$19.60	\$27.60	\$47.20
96 Gallons	\$29.40	\$41.40	\$70.80

Proposed Price Option #2 : 100% Cost Increase (Town of Lyons lease/purchase bins) Trash w/ wkly Recycle (No Compost)

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$8.80	\$13.80	\$22.60

64 Gallons	\$17.60	\$27.60	\$45.20
96 Gallons	\$26.40	\$41.40	\$67.80

Proposed Price Option #2 : 100% Cost Increase (Town of Lyons lease/purchase bins) *Trash w/ biwkly Recycle (No Compost)*

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$6.40	\$13.80	\$20.20
64 Gallons	\$12.80	\$27.60	\$40.40
96 Gallons	\$19.20	\$41.40	\$60.60

Proposed Price Option #2 : 100% Cost Increase (Town of Lyons lease/purchase bins) *Trash w/ biwkly Recycle & Compost*

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$8.80	\$13.80	\$22.60
64 Gallons	\$17.60	\$27.60	\$45.20
96 Gallons	\$26.40	\$41.40	\$67.80

***Town of Lyons can lease/purchase bins from One Way at \$64/bin*

Proposed Price Option #3 : 100% Cost Increase (One Way owns bins) *Trash w/ biwkly Recycle & Optional Compost*

	<i>Operations Fee (Hauling)</i>	<i>Tipping Fee[Base Unit Fee]</i>	<i>Monthly</i>
32 Gallons	\$7.40	\$13.80	\$21.20
64 Gallons	\$14.80	\$27.60	\$42.40
96 Gallons	\$22.20	\$41.40	\$63.60

Added Cost for Composting Services:

	<i>Monthly</i>
32 Gallons	\$8.55
64 Gallons	\$11.12
96 Gallons	\$14.46

Proposed Price Bag Customers AKA Colored Bag

32 Gallon Bag			
<i>Customer Type</i>	<i>Minimum Order</i>	<i>Per Bag</i>	<i>Per Roll</i>
Lyons	15	\$7.00	\$105.00

*No compost or recycling services will be included for colored bag customers